



H.B. Fuller

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News

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H.B. Fuller Ventures Invests in SAGE Electrochromics

ST. PAUL, Minn. - H.B. Fuller Company (NYSE: FUL) announced today that its corporate venture fund, H.B. Fuller Ventures, has invested in SAGE Electrochromics, Inc. Based in Faribault, Minn., SAGE develops, manufactures and markets electrochromic glass. The technology behind the glass enables users to electronically control the amount of light and heat that pass through glass, without altering its transparency, offering energy savings and reduced glare. Unlike other manufacturers of electrochromic glass, SAGE has developed a durable glass technology that is suitable for use in the \$25 billion commercial, residential, and transportation window industries.

Through its Windows business unit, H.B. Fuller produces insulating glass sealants, thermal barriers, and glazing compounds for residential window manufacturers.

"This is a strategic investment for Fuller. We have complementary technology and share a similar customer base with SAGE. Our investment offers H.B. Fuller visibility and partnership opportunities with the leading company in this exciting new market," says Bob McGrath, managing director of H.B. Fuller Ventures.

Launched in March 2003, H.B. Fuller Ventures makes investments in companies that provide new product opportunities or technology platforms linked to the company's business strategy. Previous investments include EcoSynthetix, which offers bio-based replacements for synthetic polymer-based adhesives, inks and other everyday products, and Nanosys, a developer of nanotechnology systems that exploit the unique chemical, electronic, optical and processing properties of materials.

H.B. Fuller Company is a worldwide manufacturer and marketer of adhesives, sealants, coatings, paints and other specialty chemical products, with fiscal 2003 net sales of \$1.287 billion. Common stock is traded on the New York Stock Exchange under the symbol FUL. For more information about the company, visit the Web site at: <http://www.hbfuller.com>.